Entrepreneurship

Degree Type Associate of Applied Science Program Description

If you enjoy technical, hands-on work and wish to expand your business leadership and management skills - or if you are just starting out and want to enhance your technical experience with additional entrepreneurial skills - the Associate of Applied Science (A.A.S.) degree in Entrepreneurship will help you focus your direction and develop your skills for a successful future.

The Entrepreneurship A.A.S. degree allows experienced students to receive credit for life experience, or from military experience/transcripts, or diplomas from career and technology centers. For both experienced students and those just starting out, this degree provides a strong foundation in entrepreneurship and small business management. Graduates will learn the basics of communication, math, science, and business management concepts, increasing their marketability or ability to start their own business.

This A.A.S. degree is built for those with technical training or technical interest who are open to the rewarding and challenging world of entrepreneurship. With an Entrepreneurship A.A.S. Degree, students will be prepared to enter their field with enhanced skills or to advance from within with confidence and ease.

Career Opportunities

- Entrepreneur
- Small Business Manager
- Plant Manager
- Store Manager
- Facilities Manager
- Warehouse Manager

Program Objectives

Upon completion of the program, the student will be able to:

- 1. Demonstrate knowledge of basic business management and leadership principles.
- 2. Develop strong communication and critical thinking skills related to a business environment.
- 3. Demonstrate the ability to solve complex business problems/issues.

Obtaining the Degree

To earn the Associate of Applied Science degree, students must:

- Matriculate into the program.
- Satisfactorily complete all degree requirements, including General Education and Major Requirements.

General Education Requirements

| Course Code | Title | Credits |
|-------------|--|---------|
| ENG 110 | English Composition I** | 3 |
| CIT 100 | Microcomputer Applications | 3 |
| | Elective - Communication | 3 |
| | Elective - Math | 3 |
| | Elective - Science 3 or 4 Credits | 3-4 |
| | Elective - Cultural Awareness and Diverse Perspectives | 3 |
| FYE 101 | First Year Experience | 1 |

Communication Electives (Choose one)

| Course Code | Title | Credits |
|-------------|-------------------------------|---------|
| COM 101 | Public Speaking | 3 |
| COM 110 | Interpersonal Communication | 3 |
| COM 115 | Introduction to Communication | 3 |
| COM 120 | Organizational Communications | 3 |

Math Electives (Choose one)

| Course Code | Title | Credits |
|-------------|----------------------|---------|
| MAT 110 | Business Mathematics | 3 |
| MAT 117 | Technical Math | 3 |
| MAT 131 | Intermediate Algebra | 3 |
| MAT 145 | College Algebra | 3 |

Science Electives (Choose one)

| Course Code | Title | Credits |
|-------------|------------------------------------|---------|
| ST 100 | Introduction to Astronomy | 3 |
| BIO 102 | Life Science | 3 |
| | BIO 104 and BIO 114 | 4 |
| CHM 106 | Introductory Chemistry | 4 |
| NV 110 | Introductory Environmental Science | 3 |
| | GLG 102 and GLG 103 | 4 |
| | PHY 102 and PHY 103 | 4 |
| | PHY 110 and PHY 111 | 4 |
| ISC 130 | Basic Anatomy and Physiology | 3 |
| SC 130 | Basic Anatomy and Physiology | |

Major Requirements

| Course Code | Title | Credits |
|-------------|--------------------------|---------|
| BUS 110 | Introduction to Business | 3 |
| BUS 125 | Management Principles | 3 |
| BUS 210 | Business Law | 3 |
| BUS 225 | Business Ethics | 3 |
| BUS 230 | Principles of Marketing | 3 |
| ACC 150 | Accounting Principles I | 3 |
| | Elective - Business | 3 |
| | Elective - Business | 3 |
| | Elective - Business | 3 |

Cultural Awareness & Diverse Perspectives Electives

Students must select one course to meet the Cultural Awareness and Diverse Perspectives requirement. The selected course may not meet any other program or general education requirement.

| Course Code | Title | Credits |
|-------------|---|---------|
| ANT 100 | Introduction to Cultural Anthropology** | 3 |
| BEH 101 | Behavioral Science Exploration | 1 |
| CIV 100 | Western Civilization: Ancient through Renaissance** | 3 |
| CIV 110 | Western Civilization: Renaissance to Present** | 3 |
| GEO 100 | Introduction to Geography | 3 |
| HIS 200 | American Immigration | 3 |
| PSY 215 | Death and Dying | 3 |
| SOC 100 | Introduction to Sociology** | 3 |
| SOC 200 | Contemporary Social Issues | 3 |
| SOC 205 | Race, Class, and Gender in Society | 3 |

Business Electives (Choose 3)

| Course Code | Title | Credits |
|-------------|---|---------|
| BUS 130 | Personal Consumer Finance | 3 |
| BUS 165 | Human Resource Management | 3 |
| BUS 206 | Operations Management and Process Improvement | 3 |
| BUS 220 | Small Business Management | 3 |
| BUS 240 | Labor Management Relations | 3 |

Technical Electives (Choose 5 courses)

Select five courses from any technical area as technical electives.

Engineering

| Course Code | Title | Credits |
|-------------|---------------------|---------|
| CHM 120 | General Chemistry I | 4 |
| MAT 210 | Calculus I | 4 |

Biological and Natural Sciences

| Course Code | Title | Credits |
|-------------|----------------------------|---------|
| | BIO 104 and BIO 114 | 4 |
| | BIO 106 and BIO 116 | 4 |
| | BIO 206 and BIO 216 | 4 |
| CHM 120 | General Chemistry I | 4 |
| CHM 122 | General Chemistry II | 4 |
| MAT 200 | Probability and Statistics | 3 |

Mathematics

| Course Code | Title | Credits |
|-------------|----------------------------|---------|
| MAT 170 | Precalculus | 3 |
| MAT 200 | Probability and Statistics | 3 |
| MAT 204 | Discrete Mathematics | 3 |
| MAT 210 | Calculus I | 4 |
| MAT 220 | Calculus II | 4 |

Networking Administration Basics

| Course Code | Title | Credits |
|-------------|--|---------|
| CIT 132 | Local Area Networks | 4 |
| CIT 165 | Hardware Components | 3 |
| CIT 173 | Windows Enterprise Desktop Operating Systems | 3 |
| CIT 226 | Windows Server Management | 4 |

Technology

| Course Code | Title | Credits |
|-------------|--|---------|
| CIT 132 | Local Area Networks | 4 |
| CIT 165 | Hardware Components | 3 |
| CIT 173 | Windows Enterprise Desktop Operating Systems | 3 |
| CIT 222 | Linux Operating System | 3 |

Marketing

| Course Code | Title | Credits |
|-------------|-----------------------------|---------|
| DSG 110 | Graphic Design | 3 |
| MKT 100 | Consumer Behavior | 3 |
| MKT 120 | Market Research | 3 |
| MKT 140 | Advertising | 3 |
| MKT 200 | Sales and Customer Service | 3 |
| MKT 220 | Digital Marketing Analytics | 3 |
| | Total Credits | 61-62 |

Course Sequencing

Fall 1

| Title | Credits |
|--|---|
| MAT 110 or MAT 117 or MAT 131 or MAT 145 | 3 |
| Microcomputer Applications | 3 |
| English Composition I** | 3 |
| Introduction to Business | 3 |
| Elective - Technical | 3 |
| First Year Experience | 1 |
| | MAT 110 or MAT 117 or MAT 131 or MAT 145 Microcomputer Applications English Composition I** Introduction to Business Elective - Technical |

Spring 1

| Course Code | Title | Credits |
|-------------|-----------------------------------|---------|
| BUS 125 | Management Principles | 3 |
| | Elective - Technical | 3 |
| | Elective - Science 3 or 4 Credits | 3-4 |
| | Elective - Business | 3 |
| | Elective - Business | 3 |

Fall 2

| Course Code | Title | Credits |
|-------------|-------------------------|---------|
| ACC 150 | Accounting Principles I | 3 |
| BUS 210 | Business Law | 3 |
| | Elective - Technical | 3 |
| BUS 225 | Business Ethics | 3 |
| | Elective - Business | 3 |

Spring 2

| Course Code | Title | Credits |
|-------------|--|---------|
| BUS 230 | Principles of Marketing | 3 |
| | Elective - Technical | 3 |
| | Elective - Technical | 3 |
| | Elective - Cultural Awareness and Diverse Perspectives | 3 |
| | Elective - Communication | 3 |