## Business Management

## Degree Type

Associate of Applied Science

## Program Description

The Associate of Applied Science degree in Business Management develops leaders at various levels for business, industry, and public service organizations. The thrust of the program is to meet management training needs of organizations and to develop entrepreneurs. Therefore, the program is continually reviewed and developed in partnership with the business/industry community. The program is organized around four educational themes, which address the need for well-prepared, confident, and technically competent people who can assume leadership roles in entry-level management, and as entrepreneurs.

## Career Opportunities

- Office Supervisor
- Bookkeeping, Accounting, and Auditing Clerks
- Customer Service Representative
- Production, Planning and Expediting Clerks
- Administrator
- Employment Interviewer
- Assistant Manager
- Retail Manager
- Small Business Owner and Operator
- Technical Sales Representative
- Personnel/Human Resources Manager


## Program Objectives

## Upon completion of the program, the student will be able to:

1. Demonstrate knowledge of basic business management and leadership principles.
2. Collect and critically analyze data and information to be applied to business scenarios.
3. Demonstrate the ability to solve complex business problems/issues.
4. Present business projects or research findings clearly in reports.

## Obtaining the Degree

## To earn the Associate of Applied Science degree, students must:

- Matriculate into the program.
- Satisfactorily complete all degree requirements, including General Education and Major Requirements.


## General Education Requirements

| Course Code | Title | Credits |
| :--- | :--- | :--- |
| FYE 101 | First Year Experience | 1 |
| COM 101 | Public Speaking | 3 |
| CIT 100 | Microcomputer Applications | 3 |
| ENG 110 | English Composition I** | 3 |
| BUS 130 | Personal Consumer Finance | 3 |
| MAT 110 | Business Mathematics | 3 |
|  | Elective - Cultural Awareness and Diverse Perspectives | 3 |
|  | Elective - Science 3 or 4 Credits | $3-4$ |

## Major Requirements

| Course Code | Title | Credits |
| :--- | :--- | :--- |
| ACC 150 | Accounting Principles I | 3 |
| ACC 175 | Accounting Principles II | 3 |
| BUS 110 | Introduction to Business | 3 |
| BUS 210 | Business Law | 3 |
| BUS 206 | Operations Management and Process Improvement | 3 |
| BUS 125 | Management Principles | 3 |
| BUS 220 | Small Business Management | 3 |
| BUS 165 | Human Resource Management | 3 |
| BUS 230 | Principles of Marketing | 3 |
| BUS 240 | Labor Management Relations | 3 |
|  | ECO 100 or ECO 110 | 3 |
| ENG 220 | Business Letter and Report Writing | 3 |
|  | BUS 225 or BUS 235 | 3 |
|  | BUS 298 or Elective - Social Science | 3 |

## Science Electives

Students may select a course from this list to fulfill the 3 or 4 credit requirement for a science elective.

| Course Code | Title | Credits |
| :--- | :--- | :--- |
| AST 100 | Introduction to Astronomy | 3 |
| BIO 102 | Life Science | 3 |
|  | BIO 104 and BIO 114 | 4 |
| CHM 115 | Chemistry for Health Professions | 4 |
| CHM 120 | General Chemistry I | 4 |
|  | GLG 102 and GLG 103 | 4 |
| ENV 110 | Introductory Environmental Science | 3 |
| HSC 130 | Basic Anatomy and Physiology | 3 |
|  | PHY 102 and PHY 103 | 4 |
|  | PHY 110 and PHY 111 | 4 |

## Social Science Electives

| Course Code | Title | Credits |
| :--- | :--- | :--- |
| ANT 100 | Introduction to Cultural Anthropology** | 3 |
| CIV 100 | Western Civilization: Ancient through Renaissance** | 3 |
| CIV 110 | Western Civilization: Renaissance to Present** | 3 |
| CIV 200 | Ancient Rome and the Barbarians | 3 |
| CRJ 110 | Introduction to Criminal Justice | 3 |
| ECO 100 | Macroeconomics | 3 |
| ECO 110 | Microeconomics | 3 |
| GEO 100 | Introduction to Geography | 3 |
| GOV 100 | Introduction to American National Government** | 3 |
| GOV 210 | Current Events and Contemporary Issues | 3 |
| HIS 100 | U.S. History I: Discovery through Reconstruction** | 3 |
| HIS 110 | U.S. History II: Reconstruction to Present** | 3 |
| HIS 200 | American Immigration | 3 |
| HIS 205 | American Popular Culture | 3 |
| HIS 210 | The Civil War and Reconstruction | 3 |
| HIS 250 | World War II through Film | 3 |
| PSY 100 | General Psychology** | 3 |
| PSY 130 | Human Development Across the Lifespan | 3 |
| PSY 200 | Abnormal Psychology | 3 |
| SSY 215 | Death and Dying | 3 |
| SOC 125 | Introduction to Sociology** | 3 |
| SOC 135 | Drugs in Society | 3 |
| SOC 200 | Families in Society | 3 |

## Cultural Awareness \& Diverse Perspectives Electives

Students must select one course to meet the Cultural Awareness and Diverse Perspectives requirement. The selected course may not meet any other program or general education requirement.

| Course Code | Title | Credits |
| :--- | :--- | :--- |
| ANT 100 | Introduction to Cultural Anthropology** | 3 |
| BEH 101 | Behavioral Science Exploration | 1 |
| CIV 100 | Western Civilization: Ancient through Renaissance** | 3 |
| CIV 110 | Western Civilization: Renaissance to Present** | 3 |
| GEO 100 | Introduction to Geography | 3 |
| PIS 200 | American Immigration | 3 |
| SOC 100 215 | Death and Dying | 3 |
| SOC 200 | Introduction to Sociology** | 3 |
| SOC 205 | Contemporary Social Issues | 3 |
|  | Race, Class, and Gender in Society | 3 |

## Course Sequencing

## Fall 1

| Course Code | Title | Credits |
| :--- | :--- | :--- |
| ACC 150 | Accounting Principles I | 3 |
| FYE 101 | First Year Experience | 1 |
| BUS 110 | Introduction to Business | 3 |
| CIT 100 | Microcomputer Applications | 3 |
| ENG 110 | English Composition I** | 3 |
| MAT 110 | Business Mathematics | 3 |

Spring 1

| Course Code | Title | Credits |
| :--- | :--- | :--- |
| ACC 175 | Accounting Principles II | 3 |
| BUS 125 | Management Principles | 3 |
| BUS 220 | Small Business Management | 3 |
| ENG 220 | Business Letter and Report Writing | 3 |
| BUS 210 | Business Law | 3 |

## Fall 2

| Course Code | Title | Credits |
| :--- | :--- | :--- |
| BUS 206 | Operations Management and Process Improvement | 3 |
|  | BUS 225 or BUS 235 | 3 |
| Elective - Science 3 or 4 Credits | $3-4$ |  |
| BUS 240 130 | Labor Management Relations | 3 |
|  | Personal Consumer Finance | 3 |

## Spring 2

| Course Code | Title | Credits |
| :--- | :--- | :--- |
| BUS 165 | Human Resource Management | 3 |
| BUS 230 | Principles of Marketing | 3 |
| COM 101 | Public Speaking | 3 |
|  | ECO 100 or ECO 110 | 3 |
|  | BUS 298 or Elective - Social Science | 3 |

